Order Dept

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The American BOOK TRADE JOURNAL

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VOL. XCVIII.

NEW YORK, AUGUST 28, 1920

No. 9

# HENRY KITCHELL WEBSTER'S MARY OLLASTON

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The New World will be published early in September. Frank Comerford, the author, made a searching study of unrest in Europe from Ireland to the Bolshevik Front. Upon his return he was special prosecutor for the State of Illinois in the celebrated Red cases in which William Bross Lloyd, the Chicago millionaire, and nineteen other Red leaders were found guilty of conspiring to overthrow the Government of the United States, and sentenced to the penitentiary.

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- -Poverty, the ugly social cancer.
- —The Third International of Moscow, sounding the call to world revolution.

- -Socialism from Plato to Marx.
- The gardeners of hope, the poor, seeking a better day as a compensation for the blood and horror of four years of Pagan hell called war.
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# THE FALL ANNOUNCEMENT NUMBER

Ready September 25th, 1920

THE Fall Announcement Number is the standard trade reference list of the new and forthcoming books of the season. It contains a carefully edited, up-to-theminute index, by author and title, which is extensively used in every bookstore and public library.

Advertisements in this issue will supplement the Reference List and keep the advertiser's descriptive announcements immediately before the bookseller while he is planning fall purchases, new book catalogs and selling campaigns.

Publishers wishing to announce their Fall publications to the trade are urged to write for space reservation now. While we can submit proof for O. K. on copy received as late as September 7th, it is desirable that those publishers who can do so send their copy as early as possible before that date.

Advertising rates for this special issue are the same as for any regular issue of the Publishers' Weekly: \$60 per page front section; \$50 per page section after reading matter.

The Publishers Weekly

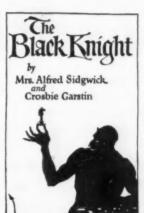
Louis C. Greene
Advertising Manager.

N. B.—Booksellers desiring extra copies of this special issue of the Publishers' Weekly for their salespeople are requested to order as far in advance of the publication date as possible, so that a sufficiently large printing can be ordered.

### Mrs. Sidgwick and Crosbie Garstin

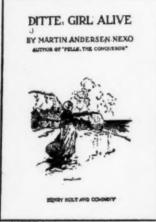
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#### The Publishers' Weekly

FOUNDED BY F. LEYPOLDT

August 28, 1920

I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

#### The Printing Issue of October 1st

HEN the settlement was made last November between the employing printers and the men, the essence of the agreement was that future issues should be settled by arbitration, that the subject of further increases in wages would be reviewed on October 1st, 1920, and increase granted on the basis of the increased cost of living during that period of twelve months.

It was agreed that the question of a forty-four-hour week should be left to May 1st, 1921, when, according to previous understandings the forty-four-hour week would be accepted thruout the country. Any earlier acceptance of this basis would have been for New York City alone and decidedly unfair to the employing printers here.

It is very likely that most employing printers and users of printing expected at that time that the increased cost of living had reached its crest, and it was not at all likely that there would be increases to take up the year hence, but altho, at the present time, the cost of living is showing downward tendencies according to official figures, there will still be on October 1st a perceptible increase in living cost over a year ago.

The Typographical Union No. 6 of New York, which includes the pressmen, linotype operators and compositors, have made a demand for eighteen dollars a week increase on the present basic figure of \$45.00. This would surely be a raise out of all proportion to the increases of living cost that will be shown by the figures.

Whatever living cost increases are shown October 1st should be adjusted according to the agreement, and the printing world will have to look forward to the increases due to a forty-four-hour week on May 1st, 1921.

It has been estimated by one authority that such review of figures will show that the fortyfive dollar basis for printing wage will have to be raised to fifty or fifty-one dollars. This, however, cannot be settled until that date arrives. In the meantime, publishers, as the purchasers of printing, should be in careful consultation with the employing printers, in order to be fully conversant with the issues to be faced.

#### Prices on Fall Fiction

N the discussion of the probable price of fall fiction, it has been commonly prophesied that \$2.00 would be the most usual price for fiction during the next few months. These prophecies were made before the sharp advance in paper on July 1st, but as the fall announcements come in, it seems to be probable that this figure will not be far from the truth. With the full fall lists of ten leading publishers at hand, it has been found that there are 100 volumes of fiction in all. Of these, 51 are priced at \$2.00, 26 at \$1.75, 15 at \$1.90, 4 at \$2.25, 3 at \$2.50 and 1 at \$2.15, an average of \$1.95. What will be the effect of the cost of increased paper and probable increase in printing in October or November cannot be foretold. Two years ago the average list price of fiction for a similar number of titles was \$1.42, an increase of about 38 per cent. Considering what has happened to paper and printing in the meantime the publishers have been very cautious about increasing prices.

#### A Foreign Market

TT is being pointed out that, in spite of the adverse exchange the English are exporting. Foreign trade now forms 17 per cent of our total commerce, and our productive capacity in many directions so far exceeds domestic requirements that the exporting field can be entered into more and more. In the field of book manufacturing, there has never been a large proportion of export, owing to the fact that the costs of manufacturing have been higher here than in other countries-much higher than in Europe. Altho costs on the continent and in England have not yet reached American levels, the lessening of their capacity for production makes expansion in this direction here more possible. Mr. Harry M. Snyder, who has been traveling in the Orient in the interests of a group of American publishers, has already been making reports in the form of orders, and these greatly exceed the expectation of those whom he represents. This first effort of direct representation augurs well for future growth in that direction.

#### Transportation Congestions

It has been repeatedly emphasized in these columns during the last few months that the retail merchant's chief difficulty this fall may prove to be transportation. With every indication that there will be an active market for books, the problem of getting stock to the store before the full tide of purchasing begins cannot be safely postponed by any buyer. In many staple lines of merchandise such as silks and cottons there has been a sagging in price which necessitates delay in buying, but there is not a single indication that this will be so in the book business.

The increase of freight rates brought to the publishers a deluge of telegrams, urging August shipments far beyond the shipping capacity or the capacity of drayage and freighting. The dealer who had earlier deliveries was fortunate in his planning. Publishers are putting out every effort to meet the demands in the field, and booksellers will do well to recognize that publishers cannot do the impossible but are anxious, of course, to get every new book into display space as promptly as possible. The delays in printing shops and binderies make the publishers' problems even more difficult, and assistance and co-operation on the part of the booksellers by making their plans carefully and promptly will bring about better results than delay and subsequent pressure.

The country is realizing now as never before the importance of its transportation facilities. While the increase in rates bring hardships to the merchant, it also augurs well for increased efficiency in this field, and after all, what the merchant chiefly wants in his busy season is his merchandise.

#### The Discount Fallacy

The action of a stationers' organization, advocating the elimination of all consumer discounts, brings to a head a movement that has been discussed with more or less frequency, says the Modern Stationer and Bookseller. The giving of discounts on either quantity purchases or in payment of charge accounts is a trade evil the sooner done away with the better. There is absolutely no reason for a retail stationer to make a reduction on his prices merely because a customer buys three or four of an item or because the same customer "runs a bill," yet the fact remains that many dealers have been giving away this portion of their profits whenever asked for. It is a peculiarity that such custom prevails nowhere else but in the stationery trade. The haberdasher doesn't take off five per cent because you buy a dozen collars and two or three shirts at one time. Neither does the department store permit its customers to deduct two per cent because the bill is paid within ten days. Such deductions merely cut into the dealer's profit without in any way increasing his business or without conforming in the slightest way to any business requirement.

#### As They Do It in England

L. M. Cross of the Vir Publishing Co., who recently returned from a trip abroad, made a study of book-trade conditions in England, which he sums up as follows:

In England there are two existing associations for the betterment of the book-trade. One is conducted by the publishers and the other by the booksellers, both separate bodies.

The purpose of the Publishers' Association is to protect net prices and they do not give, nor do they allow the booksellers to do so, any discount to any library. Neither the publisher nor the bookseller allows any discount whatsoever, even in quantities to anybody or concern except those engaged in the business of selling books. If any bookseller cuts the price of any net book, he is at once notified by the publisher of said book that such price cutting is forbidden and that unless he agrees to sell the cut book at the advertised retail price, no stock will be furnished him by any publisher in Great Britain.

The Booksellers' Association enthusiastically co-operates with the publishers and as soon as the bookseller is found to be underselling any book, the secretary of the Publishers' Association is notified and a boycott is declared against him by the Publishers until the offending bookseller agrees to restore the net retail selling price, and after such agreement is received then the ban against him is removed.

#### Barnes's Rare Book

Not since the good old days of subscription books, have we had prices of \$1000 and more a copy, but now along comes ex-Republican State Chairman Barnes, with a mild enough sounding title, "Republicanism of Nineteen-twenty," and he can find plenty of customers at that rather steep figure. Of course, this has been a flourishing year in the rare book field, our rare book authority, F. M. H. tells us, and perhaps it is in that class that Mr. Barnes's book belongs. If that is so, Mr. Rockefeller and other gentlemen of wealth may be planning to take the laurels from California and Mr. Huntington. It must, of course, be in the rare book field, for with all the debate of publishers' profiteering prices, and the answering plea of paper prices, printing strikes, and the H. C. L. among workers in binderies, we have never been prepared for anything like this.

#### Australia's Paper Imports Decrease

A big falling off in the imports of paper, stationery, etc., into Australia is shown by the Customs figures for the period July-March, 1920. The value of the imports under this heading was £2,942,940. In the corresponding period last year, however, the figure was £3,-638,672.

#### **BOOKWORMS**

#### A Brief Account of the Insect Foes of Books

The June number of the Scientific American Monthly has an interesting article on the bookworm and other insect foes of books, describing the worms and suggesting some remedies to discourage their activities in libraries and bookshops. Information about these pests is seldom seen. The author says in part:

"To begin with, it must be remarked that bookworms are not really worms at all in the scientific sense of the word 'worm'; they are something quite different, being really insects of various sorts, either in the adult state or in the larval state. In the latter stage of life, i.e., as larvae, they do, of course, much resemble true worms to the non-informed. No matter how barren of intellectual wealth a book may be, and unattractive to the human bookworm, it is a rich storehouse of varied food for such creatures as are capable of assimilating the cellulose of its paper, the wood and leather of its binding, or the gluten and starch of the paste that binds its pages together.

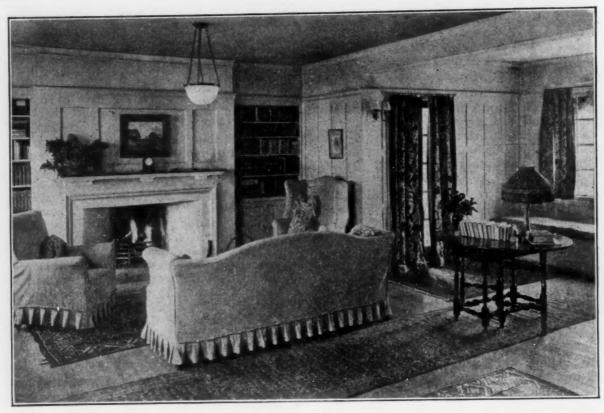
"Among the commonest of the insects known as bookworms are the larvae of the Coleoptera or sheath-winged beetles, and the most voracious of these beetles is the Sitodrepa panicea. In the larvae form it is a soft white six-legged worm covered with bristles. It is about oneeighth of an inch long and moves very slowly. The subject of injuries wrought by this species has formed the text of a considerable literature going back to the year 1721, when Pastor Frisch found the larva feeding upon rye bread, and including besides damage referred to, injury to drawings and paintings, manuscripts and books. The late Dr. Hagen wrote that he once saw a whole shelf of theological books, two hundred years old, traveled thru trans-versely by the larva of this insect, and still another record is published of injury to twenty-seven folio volumes, which it is said were perforated in a straight line by one and the same insect, and so regular was the tunnel that a string could be passed thru the whole length of it and the entire set of books lifted up

"In France the sitodrepa panicea is known as the anobium paniceum and the great French authority Houlbert, the author of Les Insecres Ennemis des Livres, a book which won one of the prizes offered at the International Congress of Librarians held in Paris in 1900, declares that in France nine-tenths of the injury done to books proceeds from this pest. It is not generally known that the sound made by this insect, which resembles the monotonous ticking of a time-piece, has earned for it from the superstitious the name of the Death Watch."

The author says that all the species of coleoptera described in his article have been actually found in the libraries of the United States by F. J. X. O'Conor, of the College of St. Francis Xavier of New York, "this is

especially interesting in view of the fact that the standard authority on the care of books, Mr. Wiliam Blades, has assumed that the great damage done in libraries by bookworms is mostly a thing of the past, believing the adulteration of modern paper to be the reason for this, and remarking that 'his instinct forbids him to eat the China clay, the bleaches, and the scores of adulterants now used to mix with the fiber.' Mr. O'Conor, however, gives many specific instances of recent damage done by bookworms. Therefore the theory of Mr. Blades that the bookworm will not eat modern paper vanishes into thin air, but the destructive work continues. It must be admitted as true that the older books run the greater risk for they are less used. No true bookworm would deign to touch a popular novel. But from the security of new books a librarian may unwisely argue that older and more valuable volumes are untouched.

"Various remedies have been suggested for destroying the insect enemies of books. Best of all, according to all the authorities from Horace down, is their constant use, provided they be carefully handled. Some librarians put their faith in pyrethrum; others suggest mixing horse chestnut flour or even corrosive sublimate with the paste used in binding; other remedies suggested are benzine, carbon disulphide, turpentine, formol, cedar oil, and camphor. Mr. Prediger suggests rubbing the books in March, July, and September with a mixture of powdered alum and pepper on a piece of woolen cloth, whereupon Mr. O'Conor makes the following cynical comment: rubbing with alum is very much like the cold water treatment. It is not so much the cold water as the treatment that cures. So, it is not the alum that is important, but the rubbing. Let the librarian not confine himself to any particular month, but twice or thrice a year let him overhaul the library, dusting each separate book, not with a duster, but with a cloth. Wipe rather than dust. Expensive? Very well; let a worm eat one expensive volume and then count the cost. There is no use in trying to hide a patent fact. Some shelves, even in the best managed libraries are permitted to receive and retain a layer of dust; and sooner or later the bookworm will enter in and devour. The eggs of the insects are deposited in the dust. Under favorable conditions of quiet, heat and bad air, the eggs are hatched, the bookworm is alive and hungry, and the work of ruin begins. Where will it end? When will it be discovered? Oftentimes only too late, when some great literary treasure of priceless value has been utterly ruined.' Professor Riley advises the baking of books in some cases, care being taken to keep the temperature below a point which would injure the leaves or the bindings."



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THE BUILT-IN BOOKCASE ADDS TO THE CHARM OF A LIVING ROOM

#### THE BOOKSELLER'S INTEREST IN BOOKCASES

The Built-In Bookcase Has Much To Commend It

As is shown by the great number of attractive magazines that touch on the matter of houses, their construction and equipment, there is an increased interest in home building today and in all the features that go into home furnishing.

In one feature of such discussions the bookseller has a peculiar interest, the place of the bookcase in the home. Producers of gas are interested in the improvement and sale of gas stoves and heaters, electric service companies invent attractive ways of introducing the public to new and efficient ways of using current. Why should not the bookseller pay increased attention in the subject of bookcases?

Bookcases fall into two general classifications; the bookcase that is furniture and the bookcase that is part of the architecture of the room. The latter is more interesting in its possibilities and in most cases more pleasing in its effect in the room. A bookcase full of books is an attractive spot of color balancing the appearance of the walls. The illustration on this page shows a bookcase built in each side of the fireplace, which furnishes the color that balances so well with the dark color of the picture over the mantle and of the open hearth. No wainscoting with hanging pictures would so perfectly lend itself to the completeness of that room.

The built-in bookcase has another characteristic not attained by the bookcase as furniture,

in that when a tenant moves into a house that has a built-in bookcase he instinctively turns to the building up of a collection of books to fit these shelves. It may seem a very selfish interest on the bookseller's part to emphasize this fact, but certainly no one would wish to say that it was not wholly to the benefit of the new tenant.

A built-in bookcase four to five feet high leaves an attractive space above for ornament and picture, giving really a better setting for these than can be had on the plain wall or mantle. A low bookcase by the window lends a friendly touch of color. A covered bookcase with glass serves to preserve rare or expensive books. A large bookcase running to the ceiling across a whole wall enobles the appearance of the room in every way.

One of the simplest forms of bookcase that could be devised and one that can be built in almost any room is of white painted shelves running four or five feet from the floor, which can be constructed by any carpenter and finished with white enamel, Such bookcases can go on either side of a window, or can fit into a corner lending a most interesting touch to the room and becoming by its simple lines part of the architectural plan.

The hanging bookcase is also decorative, and while considered as furniture, becomes really part of the architectural idea. Three or four shelves of white painted boards can go in the



BY COURTESY OF "THE HOUSE BEAUTIFUL"

#### BOOKS ARE THE DOMINATING FEATURE OF THIS COUNTRY HOME

space between doors and windows, hung on the stout hooks that are so easy to use, and give a place for from fifty to a hundred books. In connection with the activities of Children's Book Week, Mr. Dan C. Beard has designed a hanging bookcase for children's rooms which will hold about fifty books and be an enticing object for the walls of the room of any boy or girl. If active young minds can be offered the suggestion of a personal library by this means, there need be no trouble for planning for book buyers of the future.

The illustration on the second page shows how plain built-in shelves can decorate and make interesting a simply planned room and suggest how the colors of the books can lend beauty to the walls. It was long ago discovered that the color of bindings will lend decorative value to the volumes collected at random in all fields of literature, and, when well arranged on open and un-glassed shelves, can blend naturally and easily into a color note of unmistakable beauty just as the varied and apparently haphazard colors of the Oriental rugs gather themselves together into a note of attractive value.

There has been in the last few years a very interesting increase in the production and sale of book-ends, an impulse that came from the many handicraft shops that have sprung up in the country. This impulse has undoubtedly suggested to many people the idea of having a convenient row of reading on the center of the table as is shown in one of the pictures accompanying this article. If some similar impulse can be given to the study of bookcases, there would be a much greater improvement in

the average American living room and a great impulse toward book ownership. It would be well if the booksellers would make a study of this feature of home building and consult with architects and with people who are building houses for themselves or for tenants. Built-in bookcases appeal to every purchaser, and for years to come there will be the unavoidable suggestion to every new tenant to own and read books.

#### The Hawthornden Prize

The Hawthornden prize, for the best work of imaginative literature published since July, 1919, has been awarded to John Freeman for "Poems Old and New." The prize, which was first awarded in 1919, is given by Miss Alice Warrender, and has been awarded twice to a book of verse. The judges this year were: Laurence Binyon, Edward Marsh, J. C. Squire and the donor. The prize was presented to Mr. Freeman at Wigmore Hall, England, by Professor Gilbert Murray.

#### French Publisher Honored

The July 30 number of Bibliographie de la France, tells that among the nominations to the order of the Legion of Honor, is to be found the name of Marie-Paul Belin, the well-known French publisher. Monsieur Belin was formerly president of the Cercle de la librairie. He was awarded this recent distinction, au grade de chevalier, especially for his services during the years of the war.

#### English Book-Trade News

(From our London Correspondent)

The war work of the Mayor's Committee on the National Defense of New York has been specially described and prepared in volume form for King George of Great Britain. It was presented to his Majesty the other day on behalf of the committee by Captain E. Page Gaston, F. R. G. S., thru the American Embassy. No doubt the King will highly prize this most interesting work, and we understand he was particularly pleased that some one should have thought of the idea of presenting it to him. The volume tells an extremely interesting, not to say valuable, story of the fine work which the committee did during the war and describes how the 2000 prominent New Yorkers carried out their duties efficiently un-der the leadership of Henry MacDonald, L. L. B., of the American Naval Service, who was the Honorary Director-General of the committee. Much attention has been given to this work as a result of the presentation. is a pity that more of the millions of Britishers have not heard of it. It would be a good thing if some institution like the English Speaking Union would arrange to issue a cheap popular edition for wide distribution.

Roger Ingpen, the head of Selwyn and Blount, who not so long since opened a publishing business in York Street, Adelphi, has had conferred upon him by H. M., the King of the Belgians, Les Palmes en Or of the Order of the Crown for the very valuable services which Mr. Ingpen rendered the Belgian cause during the war. Mr. Ingpen is a very capable literary critic with a keen understanding of the value of the inside as well as the outside of a book. He was with Smith, Elder & Company for many years and closely associated with the Cornhill Magazine, now published by Mr. Murray. From Waterloo Place, the home of the Smith, Elder house where Wiley & Putnam once had an office, Mr. Ingpen went to Hutchinson & Company and then he commenced publishing, himself. Mr. Ingpen has done a good deal of writing, and his edition of Shelley's Letters will always be remembered for the care with which the editor did his work. Just at the moment he is very hopeful about a new author he has discovered in Concordia Merrel. He has just published her first novel "Julia Takes Her Chance." "The librarians," says Mr. Ingpen, "of the leading circulating libraries have approved of the book and backed their opinion of its merits by ordering substantial numbers.'

A new situation has arisen in Manchester and Liverpool among the printers. It is the result of the branches of the Typographical Association in those towns refusing to accept the decisions of the National Executive to raise the embargo on overtime—the employers' organizations are in conference while the Association is to review the facts of the situation. There is a possibility of the Industrial Council again being summoned. The branches

had definitely refused to work overtime, excepting in those factories where the bonus demand has been conceded. If this is done the towns mentioned above will be without papers.

# If Printers Were Left to Their Own Devices

Members of the Grolier Club have recently received a letter which said, in part:

"The Council of The Grolier Club, on the recommendation of the Committee on Publications, has decided to embark on an experiment designed to awaken renewed interest in

the printer's art.

"It is felt that printers are too often hampered in their work by the ideas imposed upon them by their clients, and it is thought that, were they to be left to their own devices, interesting and valuable results could be obtained. With this in view, it is proposed to enlist the co-operation of a number of printers in the publication of a series of monographs of uniform height and of not more than 10,000 words in each. In a manner to be determined upon at some later date, the Committee on Publications will assign to each printer the title of a work that he is to print. After a printer has received his assignment, he wil! be expected to give free play to his own ideas in the execution of his task. The only conditions to be imposed upon him will be in the matter of height and cost.

"The Council is eager to enlist the interest of the members of the Club in this project and to obtain the benefit of their assistance in the

choice of appropriate subjects."

#### An Interesting Book-List

Strong emphasis has been laid on the book-seller's function in assisting in Americanization, and a book-list just published by The Womans Press, entitled "A Bibliography for Social Workers Among the Foreign-Born" comes at a very opportune time. The list, which is in a pamphlet of about forty pages, covers both American and English books, periodical material, as well as book material. It is subdivided by countries. Booksellers having a demand for books on other countries whose citizens emigrate to us, will find such a reference list of real value.

#### "Annuals" Are Dutiable

In a case connected with the importing of the volume entitled "China in 1918," which it was claimed should have been free of duty under the provision that it was a periodical publication, the General Appraisers have rendered the opinion under date of July 12th that there seems to be no proof that this book is issued regularly and at stated periods, as specifically required by that paragraph of the Tariff Act of 1913. The protest, therefore, has been overruled.

#### AMONG THE PUBLISHERS

Doran has published this week, a new murder and mystery story by Carolyn Wells. It is called "In The Onyx Lobby."

HE WHO would enjoy a merry reminiscent evening would do well to buy "A Tankard of Ale," an anthology of drinking songs from the fifteenth century to the present day, compiled and edited by Theodore Maynard. (McBride).

A volume of short stories by F. Scott Fitzgerald, author of "This Side of Paradise," will be published by Charles Scribner's Sons in September. Its title will be "Flappers and Philosophers."

A GENUINE THRILLER is "German Spies at Bay" by Sidney Theodore Felstead, the secret and authentic history of the German spies in Great Britain, compiled from official sources. (Brentano.)

Among other interesting juvenile books, the Lippincott's have in preparation for fall a beautiful new edition of "The Sleeping Beauty," illustrated by Arthur Rackham in his expressive silhouettes. It will be uniform with his "Cinderella" published last year.

THE FIRST PLAY in which Lionel Barrymore will appear during the coming season will be a dramatization of Blasco Ibáñez's "Blood and Sand" in which he will take the part of the famous toreador. It will bring upon the stage practically all the many characters in the novel and will probably be ready in December. "Blood and Sand" is published in the United States by E. P. Dutton & Co.

ON AUGUST TWELFTH, at the Consulate, the Belgian Minister of Foreign Affairs thru the Vice Consul M. Eugene Verstraet presented, on behalf of the King of the Belgians, to George Wharton Edwards, the medal of King Albert "in recognition of his service to the government as "Hommes de Lettres." Mr. Edwards is the author of "Vanished Towers" and "Chimes of Flanders" (Penn Publishing Company, 1916), and "Belgium Old and New," which is to be published this fall by the same company.

The first book ever written in Sing Sing Prison is announced for publication by Putnams on September 25. It is "Charles Chapin's Story," the autobiography of the former city editor of the New York Evening World, telling of his picturesque newspaper career and its tragic termination. Chapin is in prison for life, is the editor of the Sing Sing Bulletin, and the center of the present upheaval at the prison, as the Bulletin has been suspended, it is rumored, because of the publication in it of some of Chapin's autobiographical material.

A COLLECTION of building details with measured drawings, called "What Makes the House Beautiful" has come this week from the Atlantic Monthly Press.

An unusually beautiful and interesting book, received from Dutton this week is "Strategic Camouflage" by Solomon J. Solomon.

Gamaliel Bradford, famous for his prose portraits, has written in the Don Juan stanza, a keen interpretation of contemporary life, "A Prophet of Joy." It is published by Houghton Mifflin.

Frederick A. Stokes Company announce the publication, either late in 1920 or early in 1921, of "Paddy-the-Next-Best-Thing," the novel from which the play opening at the Shubert Theatre this week was made. The play "Paddy-the-Next-Best-Thing," has attained great popularity in Great Britain, and the manager of the English production is now in America to engineer the American version.

Macmillan's new catalog promises a number of books for fall publication which in turn promise rapid turnover for the bookseller. Some of the many titles are: Winston Churchill's "The Green Bay Tree," the confession of a senator of the age of gold; Ernest Poole's story of these times, "Blind"; a new novel by May Sinclair, a story of love and adventure, called "The Romantic"; Mary S. Watts' shrewd and kindly novel "The Noon Mark"; and "Homespun and Gold," one of Alice Brown's stories of New England.

THE READERS of "Creative Chemistry" (Century) who were delighted with the simple and original manner in which Dr. Slosson explained atoms and molecules, will appreciate the possibilities of the following suggestion. The quotation is from the author's letter in regard to a recent lecture at Chautauqua, N. Y.: "At the opening meeting of the Chatauqua Literary and Scientific Circle in the Hall of Philosophy I was amazed and amused to find myself facing a volume of 'Creative Chemistry' six feet high on the platform, out of which came a troop of dancing fairies. The Chautauqua people want me now to write a chemical ballet to be set to music and performed in the local Chautauqua circles thruout the country displaying the dance of the atoms and their combination into molecules, ending up with the six carbon atoms holding hands in a benzene ring. I can manage a one-armed hydrogen atom and a two-armed oxygen atom, but do not see how I can get the four-armed carbon atoms on the stage unless I tie two kids together back to back, and then they might have difficulty in dancing."

#### CHANGES IN PRICE

EXTENSION PRESS, CHICAGO

Lord Jesus, 75c. to \$1.00.
There Came Three Kings, 75c to \$1.00.
The City and The World, \$1.25 to \$1.50.
Letters to Jack, \$1.25 to \$1.50.
Reformation, \$1.25 to \$1.50.
Catholic Bible Stories, \$1.25 to \$1.50.
Christ's Life in Pictures, \$1.50 to \$2.00.
Life of B. V. M. in Pictures, \$1.50 to \$2.00.

CHARLES SCRIBNER'S SONS

Beard, Shelters Shacks and Shanties, \$2.50. Beard, Books for Boys, each, \$2.50. Beard, Books for Girls, each, \$2.50. Beard, On The Trail, \$1.75.

Obituary Notes

Louise Seymour Houghton, writer and settlement worker, widow of Elihu R. Houghton, died yesterday at her home in Huntington, L. I., in her eighty-third year. Mrs. Houghton was born in Piermont, N. Y., on Nov. 22, 1838. She spent several years abroad and became active as a volunteer in the Mc-All Mission in France. Later she became director of the American McAll Association, and was editor of its periodical. In 1889 she became a charter member of the first religious settlement in this country, the King's Daughters Settlement, now the Jacob A. Riis Neighborhood Settlement, in this city. From 1888 to 1892 she was associate editor and editor of The Evangelist, and later was associate editor of Christian Work. Mrs. Houghton was the editor of "Selections from the Old Testament," with introduction and notes, and contributed to many magazines and newspapers. She was the author of: "The Sabbath Month," 1878; "Fifine," 1879; "Faithful to the End," 1880; "Life of David Living." ston," 1882; "The Bible in Picture and Story, 1889; "The Life of Christ in Picture and Story," 1890; "From Olivet to Patmos in Picture and Story," 1891; "Antipas and Other Children," 1893; "The Cruise of the Mystery," 1894; "The Log of the Lady Grey; The Life of the Lord Jesus," 1896; "The Silent Highway," 1901; "Telling Bible Stories," 1005; "Hebrew Life and Thought," 1906; "The Russian Grandmother's Wonder Tales," 1906; "Our Debt to the Red Man," 1918; "The Idealism of the French People," 1918; "Handbook of French and Belgian Protestantism," 1919. She also translated many works from French and German.

#### **COMMUNICATIONS**

#### Window Display for Small Towns

Editor, THE PUBLISHERS' WEEKLY:

These lovely pictures showing a whole big window display given up to one title certainly do intrigue me strongly. How I would love to pull off a stunt like that!

But my town has only 110,000 population. Of these, nearly 20,000 are colored, some 12,000 are Italians, 8,000 Poles; and of the other races we have several thousand. Even

if I could get all that are left to march past my book shop on any given day, I wouldn't have the "circulation" that Brentano has every day. Therefore it would be folly for me to order in large quantity. But it is a good idea. I know it sells the goods. How then can it be made available for the "small town" bookseller? One publisher offers to give free with each order a reasonable number of jackets which may be folded about other books and give all the effect and advertising value of the real thing.

The only weak point here is that the jackets are free. They ought to be charged for, a nominal price, perhaps, but never gratis. And

this mainly to insure their use.

Suppose I felt that of a certain book 10 was about my limit, but if for a little money I could get 100 extra jackets, I think I'd be tempted to raise the order to 25. For a book well displayed sells twice as many. That may not be good English, but it's gospel truth.

"SMALL TOWN."

#### Periodical Notes

THE OH BOY Publishing Company has been organized in Newark, N. J., for the purpose of publishing a new monthly magazine devoted to boys and their interests. Herman B. J. Weckstein will be managing editor.

World Outlook, which during the last ten months has been affiliated with the Interchurch World Movement, will now be published by A. S. Watkins, publisher of American Business. Willard Price, who has edited the magazine from the beginning, will continue as editor, and the policy will remain unchanged under the new publisher.

#### Personal Notes

VIRGINIA SMITH COWPER has returned from Europe, where she served with the American Red Cross, and is now on the staff of the Publishers' Weekly. Miss Cowper was formerly with Wanamaker's (N. Y.) Book Store and later manager of the American Tract Society bookshop, which position she gave up to enlist for overseas work.

#### Business Notes

Boston, Mass.—The Boston Book Co. has filed a petition in bankruptcy, and Frank E. Sweetser has been appointed receiver.

COLUMBIA, S. C.—J. T. Gittman of Gittman's Book Shop at Columbia and Charleston, S. C., has combined the two establishments at Columbia, giving him one of the largest exclusive book stores in the South.

NEW YORK CITY.—"Orientalia" is a new concern at 22 East 60th Street, that will deal in books, prints and manuscripts pertaining to the Asiatic countries.

#### THE WEEKLY RECORD OF NEW PUBLICATIONS

This list aims to be a complete and accurate record of American book publications Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request. When not specified the binding is cloth. Imprint date is stated [or best available date, preferably copyright date, in brackets] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date: otherwise simply "c." No ascertainable date is designated thus: [n. d.]

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25cm.); D. (12mo: 20cm.); S. (16mo: 17½cm.); T. (24mo: 15cm.); Tt. (32mo: 12½cm.); Ff. 48mo: 10cm.); 2q., obl., nar., designate square, oblong, narrow.

Anderson, William Ashley

South of Suez. 11+240 p. il. pls. D c. N. Y.,

McBride \$3 n.

Account of several years wandering thru East
Africa; describing the various phases of life in
almost untrodden country, and being impressionistic sketches of events as they took place while in Mombasa, Zanzibar, Port Said and in the big game country.

Baker, I. Newton

An intimate view of Robert G. Ingersoll. 207 p. pl. por. O c. N. Y., C. P. Farrell \$2;

\$5 34 mor.
Study of Col. Ingersoll as a man. The book contains quotations from his writings.

Balmer, Edwin Resurrection rock; with front. by Anton Otto Fischer. 383 p. D c. Bost., Little, Brown \$1.90 n.

Story of adventure in the Michigan woods.

Baruch, Simon

An epitome of hydrotherapy; for physicians, architects and nurses. 205 p. il. pls. pians tabs. D c. Phil., Saunders \$2 n.
Author is Consulting Hydrotherapeutist to Bellevue Hospital, New York City.

Bassett, Sara Ware

The taming of Zenas Henry. 288 p. D'20 c. '15 Bost., Little, Brown \$1.90 n. The wayfarers at the angel's. 231 p.
'20 c. '17 Bost., Little, Brown \$1.90 n.
Formerly published by George H. Doran Co. 231 p. D

Bayley, Harold

Archaic England; an essay in deciphering prehistory from megalithic monuments, earthworks, customs, coins, place-names, and faerie superstitions. 8+894 p. il. pls. O Phil., Lippincott \$7.50 n.

Problems of the prehistoric period discussed at length. 600 il., amongst which is the plan of a hitherto unrecognized prehistoric building. Index.

Beaumont, Roberts

Union textile fabrication; with numerous original diagrams, sectional drawings, and photographic re-productions of spun and woven specimens in the text. 22+354 p. il. pls. tabs. plans O (Pitman's textile industries ser.) N. Y., Pitman \$7.50 n.

Bible. Old Testament

Bible stories; edited, with an introd. and notes by Richard Green Moulton. 12+310 p. map front. S (Modern reader's Bible) '19 c. '99 N. Y., Macmillan 90 c.; leath. \$1.25 n.

Bindloss, Harold

The wilderness mine. 337 p. front. D [c. '20] N. Y., Stokes \$1.90 n.
Adventures of a young engineer in the Canadian

Bosanquet, Bernard

What religion is. 12+81 p. D N. Y., Macmillan \$1.40 n.
Partial contents: Freedom and power; Unity with

God, man and nature; Suffering.

Brackett, Charles

The council of the ungodly. 266 p. D c. N. Y., Appleton \$1.75 n. Humorous romance of society.

Brigham, Albert Perry, and McFarlane. Charles T.

Essentials of geography; first book. rev. ed. 266 p. il. pls. maps O [c. '20] N. Y., Am. Book Co. \$1.16 n.

Burt, Katharine Newlin

Hidden Creek; with il. by George Giguère. 310 p. D c. Bost., Houghton Mifflin \$2 n. Romance of an eastern girl and a man who meet in the wilds of the West and who find happiness only after many adventures.

Chaffee, Allen

Lost river; or, the adventures of two boys in the big woods; il. by Peter Da Ru. 9+169 p. col. front. pls. D c. Springfield, Mass., Milton Bradley Co. \$1.50 n.

Chapman, William Hall

Shakespeare; the personal phase. 19+403 p. front. pls. O [c. '20] Los Angeles, Cal. [Author] 1729 Hudson Ave. priv. pr. [500] copies

Attainable ideals in newspaper advertising; a study of some of the best and most effective ways for national and local advertisers to use newspaper space. 2 pts. il. F. N. Y., O'mara & Ormsbee, 320 Fifth Ave. gratis Bushnell, David I., jr.

Native cemeteries and forms of burial east of the Mississippi. 60 p. front. pls. maps plans O (Smithsonian Inst., Bu. of Am. Ethnology bull. 71)
Wash., D. C., Gov. Pr. Off. 40 c.

Comprehensive (The) standard dictionary of

the English language; 1000 pictorial illustrations; abr. from the Funk & Wagnalls new standard dictionary of the English language by James C. Fernald. new ed., rev. by Frank H. Vizetelly. 8+712 p. il. T N. Y., Funk & Wagnalls \$1 n.

Crabtree, J. H.

Wonders of insect life; details of the habits and structure of insects, illustrated by the camera and the microscope. 8+211 p. pls. D N. Y., Dutton \$2.50 n.

Intimate study of insects with which we are more or less familiar.

Curwood, James Oliver

The valley of silent men; a story of the three river country; il. by Dean Cornwell. 208 p. pls. D c. N. Y., Cosmopolitan Bk. Corp. \$2

Story of a sergeant in the Royal Mounted Police who brands himself as a murderer in order to set another man free and becomes a fugitive, followed in his flight by a beautiful mystery girl whom he doved

Davis, W.

Hosiery manufacture; with 61 il., including many original photo-micrographs. 10+136 p. il. plans O (Pitman's textile industries ser.) N. Y., Pitman \$3.50 n.

Treatise showing the development and application of the principles of knitted fabric manufacture. Author is principal of the Buccleuch Technical Institute, Hawick.

#### Daw, Albert W., and Daw, Zacharias W.

Compressed air power; a treatise on the development and transmission of power by compressed air; for engineers and draughtsmen, and for students of applied science; with 75 il., 40 tabs. and numerous worked out examples. 24+375 p. O N. Y., Pitman \$7.50 n.

Dingman, H. H.

Practical suggestions for the life insurance salesman. 142 p. S [c. '19] Syracuse, N. Y. (Eastwood Sta.) [Author] \$2 n.

Plain talk to aspirants in this field.

Emerson's essays; selected and ed. by Quinn, Arthur Hobson. 23+298 p. S (The modern student's library) [c. '20] N. Y., Scribner \$1 n.

England, George Allan

The flying legion; front. by P. J. Monahan. 394 p. D c. Chic., McClurg \$1.90 n.

Tale of a quest via airplane in the Arabian desert.

Faris, John T.

Seeing the Far West; with 113 il. and 2 maps. 303 p. pls. maps (part fold.) O c. Phil., Lippincott \$6 n.

Descriptions of the great national forests, the national parks, the great western deserts and other points of interest between the Rockies and the Pacific.

Fleury, Comte, ed.

Memoirs of the Empress Eugenie; 2 v. 472; 560 p. O c. N. Y., Appleton \$7.50 n.

Compiled from reminiscences, statements, private documents and personal letters supplied by the Empress. Historically correct as to the political, military and royal history of France during the second Empire.

Fox, David

The man who convicted himself. 308 p. D. N. Y., McBride \$1.90 n.

The first of a series of detective stories dealing with the activities of "The Shadowers, Inc.," an organization of reformed criminals, who fight a group of desperate blackmailers.

Gager, Charles Stuart

Heredity and evolution in plants; 113 illustrations. 15+265 p. D c. Phil., Blakiston \$1.25 n.

Author is Director, Botanic Garden, Brooklyn, New York.

Gallichan, Walter M.

Letters to a young man on love and health. 119 p. D [c. '20] N. Y., Stokes \$1 n.

Advice and instruction for young men on problems relating to sex.

Garis, Howard Roger

The young reporter and the bank mystery; or, stirring doings in Wall Street. 6+208 p. front. D (The young reporter ser.) [c. '12] N. Y., Sully 80 c. n.

Previously published under title of Larry Dexter and the bank mystery.

The young reporter at the battle front; or, a war correspondent's double mission. 6+208 p. front. D (The young reporter ser.) [c. '15] N. Y., Sully 80 c. n.

New title for Larry Dexter in Belgium.

The young reporter at the big flood; or, the perils of news gathering. 6+311 p. front. D (The young reporter ser.) [c. '07] N. Y., Sully 80 c. n.

Formerly published under title of From Office Boy to Reporter.

The young reporter and the land of swindlers; or, queer adventures in a great city. 6+313 p. front. D (The young reporter ser.) [c. '07] N. Y., Sully 80 c. n. Former title Larry Dexter, reporter.

The young reporter and the missing millionaire: or, a strange disappearance. 6+247 p. front. D (The young reporter ser.) [c. '09] N. Y., Sully 80 c. n. Old title Larry Dexter's great search.

The young reporter and the stolen boy; or, a chase on the Great Lakes. 6+205 p. front. D (The young reporter ser.) [c. '12] N. Y., Sully 80 c. n.

Formerly published under the title Larry Dexter and the stolen boy.

Gerould, Gordon Hall

Youth in Harley. 409 p. D c. N. Y., Scribner \$2 n.

Romance of a young man who goes to a New England village to teach.

#### Glasier, John Bruce

The meaning of socialism. 249 p. D (The new library of social science) c. N. Y., T. Seltzer \$2 n.

Scitzer \$2 n.

Partial contents: The epoch of freedom; Socialism in existing society; Beyond all frontiers.

#### Goldring, Douglas

Reputations; essays in criticism. 227 p. D N Y., T. Seltzer \$2.50 n. Reviews of the work of English writers.

#### Guilliermond, Alexandre

The yeasts; tr. and thoroly revised in collaboration with the original author, by Fred Wilbur Tanner. 19+424 p. il. O c. N. Y., Wiley \$6 n.

Author is professor of botany, University of Lyon, France and the translator, assistant professor of bacteriology, University of Illinois.

#### Halliburton, William Dobinson, ed.

Physiology and the national needs. 162 p. O N. Y., Dutton \$4 n.
Editor is professor of physiology, King's College, London.

#### Haslett, Harriet Holmes

Impulses; stories touching the life of Sandy, in the city of Saint Francis. 259 p. D c. Bost., Cornhill Co. \$1.75 n.

#### Haworth, Paul Leland

The United States in our own times; 1865-1920. 8+563 p. (16 p. bibl.) maps O [c. '20] N. Y., Scribner \$2.25 n.

Concise history from the end of the Civil War until June, 1920. There are 16 pages of suggestions for further reading, arranged for the various chapters; also an index.

#### Higgins, Arthur Lovat

The field manual; a treatise of surveying methods and operations; embodying field problems for use in surveying courses in colleges and universities. 10+938 p. il. charts tabs. (part fold.) S N. Y., Pitman \$7.50 n.

Author is assistant to the professor of engineering, Queen's University of Belfast.

#### Holt, Robert B.

History of the U. S. S. Harrisburg; the queen of the ocean in peace and in war. 159 p. front. por. [part fold.] il. O Lynchburg, Va. [Author], 1104 Rivermont Ave. \$2.50

War Record of this ship with the history of each trip she made as a carrier of troops to and from France. There are large folded photographs of the crew and also a complete roster.

#### Jepson, Edgar

The Loudwater mystery. 285 p. D c. N. Y., Knopf \$2 n. Detective story with the plot set in England.

#### Johnson, Clifton

Bluebeard; il. by Harry L. Smith. 128 p. pls. S (Bedtime wonder tales) [c. '20] N. Y., Macaulay Co. 75 c. n.

Housing (The) problem in St. Louis, 50 p. pls. chart plans [part fold.] O '20 St. Louis, Mo., City Plan Commission gratis.

The pied piper; il. by Harry L. Smith. 128 p. pls. S (Bedtime wonder tales) [c. '20] N. Y., Macaulay Co. 75 c. n.

St. George and the dragon; il. by Harry L. Smith. 128 p. pls. S (Bedtime wonder tales) [c. '20] N. Y., Macaulay Co. 75 c. n.

The sleeping beauty; il. by Harry L. Smith. 128 p. pls. S (Bedtime wonder tales) [c. '20] N. Y., Macaulay Co. 75 c. n.

Tom Thumb; il. by Harry L. Smith. 128 p. pls. S (Bedtime wonder tales) [c. '20] N. Y., Macaulay Co. 75 c. n.

#### Juliana of Norwich

XVI. revelations of divine love; shewed to Mother Juliana of Norwich, 1373; with a preface by George Tyrrell. [new ed.] 230 p. S. N. Y., Dutton bds. \$2.50 n.

This issue is based upon the earliest printed edition of the work, which was undertaken by Serenus de Cressey, published in 1670, and has been followed faithfully, excepting in the few changes in spelling.

#### Kathrens, Richard Donland

Who will answer for Mr. Schwab?; a very frank ungloved discussion of current economic problems; together with a brief review of our industrial system, pointing out particularly the menace of great fortunes, and the capital character of the crimes perpetrated by big business; concluding with an appeal to labor to forego the method of the strike, and to seek relief in the law; and proposing a moral, constructive plan whereby the workers may assume mastery of the situation. O 184 p. [c. '20] Kansas City, Mo., Burton Pub. Co. \$1.50

#### Kiisel, Louise

Spirit gold. 196 p. D c. Bost., Stratford Co. \$1.35 n.

Romance of the regeneration of a shiftless young man.

#### Kitson, Harry Dexter

Manual for the study of the psychology of advertising and selling. 116 p. (1½ p. bibl.) O c. Phil., Lippincott pap. \$1 n.

Partial contents: Relation of psychology to advertising and selling; Nature of belief and methods of inducing it; The will and the psychological moment in the sale.

## Lee, Jennette Barbour Perry [Mrs. Gerald Stanley Lee]

The Chinese coat. 198 p. D c. N. Y., Scribner \$1.75 n.

Story of a coat, and the part it played in the lives of two people.

#### Level, Maurice

Tales of mystery and horror; tr. from the French by Alys Eyre Macklin; with an introduction by Henry B. Irving. 8+303 p. pls. D c. N.Y., McBride \$2 n.

Twenty-six stories representing various phases of crime.

Kaempffert, Waldemar Bernhard

Discovering new facts about paper; illustrated by Vernon Howe Bailey. 29 p. pls. Q c. Holyoke, Mass., Am. Writing Paper Co. bds.

Leyds, Willem Johannes

The Transvaal surrounded; a continuation of The first annexation of the Transvaal. 23+603 p. maps (fold.) O N. Y., Dutton \$8 n.

Partial contents: Zululand and the new republic; Bechuanaland and the road to the north; Matabeleland, Mashonaland, and the British South Africa Company. Author was Minister Plenipotentiary of Company. Author was South African Republic.

Lynde, Francis

The girl, a horse and a dog; with a front. by Arthur E. Becher. 381 p. D c. N. Y., Scribner \$2 n.

Romance of a young man who goes to locate a legacy, having been given only the longitude and latitude as a clue to its hiding place.

MacDonald, Greville

The north door; a romance. 351 p. N. Y., Houghton Mifflin \$2 n.

Romance of a Cornish fishing village of a century ago.

McDowall, Arthur

Realism; a study in art and thought. 7+297 p. O N. Y., Dutton \$4 n.

Discussion on the theory of realism in art and the realism in thinking. Partial contents: the form of realistic art; Flaubert's impersonalism; realism and

MacKinnon, Albert Glenthorne
Guid auld Jock. 309 p. D [c. '19] N. Y.,

Stokes \$1.75 n.
Scottish humorous romance, published in England under the title of "Hospital Jock."

Martin, Mabel Wood

The green god's pavilion; a novel of the Philippines. 353 p. D [c. '20] N. Y., Stokes \$1.00 n.

An American girl in the Far East, and a tale of her adventures.

Masseling, Henriette Marie

Ideals of heroism and patriotism. 388 p. il. D c. N. Y., D. C. Heath \$1.24 n.

Maynard, Theodore, comp. and ed.

A tankard of ale; an anthology of drinking songs. 205 p. D [c. '20] N. Y., McBride bds. \$2 n. Songs from the fifteenth century to the present

Miles, Eustace Hamilton

Keep happy. 74 p. D [c. '20] N. Y., Stokes \$1 n.

Suggestions as to how to keep well thru the habit of happiness.

Montgomery, David Henry

The beginner's American history. New ed. 18+297 p. (2 p. bibl.) il. D (The leading facts of history ser.) [c. '92-'20] N. Y., Am. Book Co. 84 c. n.

Nexö, Martin Andersen

Ditte: girl alive! 333 p. D c. N. Y., Holt

The story of a child and its struggle to rise above the poverty and wretchedness of a Danish fishing village.

O'Shea, Lucius Trant

Elementary chemistry for coal-mining students. New ed. 10+319 p. il. tabs. D N. Y., Longmans \$3 n.

Paine, Ralph Delahaye

The Corsair in the war zone. 13+302 p.

il. O c. Bost., Houghton Mifflin \$4 n.

Romantic record of the part played in the war
by Mr. J. P. Morgan's yacht, "The Corsair"; containing the stories of her adventures with the submarines and of her twenty-three months as a
member of the "suicide fleet."

Palgrave, Sir Robert Harry Inglis, ed.

Dictionary of political economy. New ed. 3 v. 2500 p. O N. Y., Macmillan \$30 n.

Palmer, Edwin James, Bp. of Bombay

The great Church awakes; ideas and studies concerning unity and reunion. 7+158 p.

D N. Y., Longmans bds. \$2 n.
Partial contents: The Indian bishop's synodical letter; the great church; the ministry in the primitive church; the "validity" of Sacraments.

Perry, Bliss

A study of poetry. 7+396 p. (8 p. bibl.) D c. Bost., Houghton Mifflin bds. \$3.25 n.

Trade edition. Partial contents: The poet's imagination; Rhyme, stanza and free verse; The field of lyric poetry; Race, epic and individual; The present status of the lyric.

Petrocokino, A.

Cashmere; three weeks in a houseboat. 86 p. pls. plans maps (fold.) O N. Y., Longmans \$2.40 n.

Story of a trip to this almost unknown picturesque country. The book is profusely illustrated by photographs which were taken by the author.

Rabb, Kate Milner, ed.

A tour through Indiana in 1840; the diary of John Parsons of Petersburg, Virginia. 390 p. por. front. pls. O c. N. Y., McBride

\$3.75 n.

Dierv of a young Virginian who made a tour of the "Western Country."

Radice, Sheila [Mrs. A. Hutton Radice]

The new children; talks with Dr. Maria Montessori. 168 p. (1 p. bibl.) D [c. '20] N. Y., Stokes \$1.50 n.

An interpretation of the aims of Dr. Montessori.

Power Plant Engineering
Cutting power plant costs; cost records, data
needed. forms, analysis of records, factors which
affect loss. 238 p. il. forms diagrs. (r fold.) O c.
Chic., Power Plant Engineering pap. 75 c.

Putnam, Elizabeth C.
Colonel Charles Russell Lowell; friends and cousins; memoirs of the war of '61. 66 p. pors. O Bost., G. H. Ellis Co. \$1.25

Lewis, Robert S., and Varley, Thomas
The mineral industry of Utah. 208 p. tabs. [part

fold.] map [fold.] O (Bull. No. 12, Utah Engineering Station, Depart. of Metallurgical Research) ['19] Salt Lake City, Utah, Univ. of Utah, State School of Mines, in co-operation with U. S. Bu. of Mines pap. gratis

Litman, Simon

Prices and price control in Great Britain and the United States during the world war. 331 p. tabs. O (Preliminary economic studies of the war, No. 19) c. Wash., D. C., Carnegie Endowment for International Peace pap. gratis.

Roget, F. F.

Altitude and health; three lectures delivered in London for the Chadwick Trust. 12+ 186 p. tabs. O (The Chadwick library) N. Y., Dutton \$5 n.

Partial contents: Climate-Alpine and Northern;

The air at altitudes.

St. Mars, F.

The way of the wild; with twelve il. by Harry Roundtree. 314 p. D [c. '19] N. Y.,

Stokes \$2 n.
Stories of wood folk with studies of their personalities; published in England under the title of "Pinion and Paw."

Sampson, Emma Speed

Miss Minerva's baby; il. by William Dona-hey. 320 p. D c. '20 Chic., Reilly & Lee \$1.25 n.

Third of the series of "Miss Minerva" stories.

Schutz, Charles Frederick, comp.

Wit and wisdom; being a compilation of thoughts that elevate and inspire. 3rd ed. 362 p. D c. '17 Milwaukee, Wis. [Author], 572 14th St. 75 c. n.

Prose and poetical quotations from the earliest to contemporaneous writers.

Ruth St. Denis, pioneer and prophet. col. front. pls. Q c. San Francisco, Cal., John Howell, 328 Post St. \$25 n. (450 no. copies autographed)

Limited edition, with sixty full-page reproductions, and a frontispiece in color from a painting by Robert Henri of Miss St. Denis in her "Peacock dance."

Shestov, Leo

All things are possible; authorized translation by S. S. Koteliansky; with a foreword by D. H. Lawrence. 243 p. D N. Y., Mc-Bride \$2 n.

Formerly published under the title of "The Apotheosis of Groundlessness," and is a series of brief comments on literature, philosophy and

Sidgwick, Cicily Ullman [Mrs. Alfred Sidgwick] and Garstin, Crosbie

The black knight. 369 p. D c. N. Y., Holt \$2 n.

Tale of a young man who goes to Western Canada to find himself, having struggled with the financial ruin and disgrace of his father.

Soddy, Frederick

Science and life; Aberdeen addresses. 12+229 p. O '20 N. Y., Dutton \$4 n.

For the general reader and student. Partial contents: The evolution of matter; The conception of the chemical element as enlarged by the study of radioactive change. Author is Dr. Lee's professor of inorganic and physical chemistry, Univ. of Oxford. of Oxford.

Solomon, Solomon Joseph

Strategic camouflage. 62 p. front., pls. (part. col.) map (fold.) Q N. Y., Dutton \$9 n.

Study of German methods used during the great

Somerville, Edith Anna OEnone, and Martin, Violet [Martin Ross, pseud.]

Mount Music. 340 p. D c. N. Y., Longmans \$2 n.

Tale of Ireland in transition, beginning in the late "eighties" and ending early in this century.

Spyri, Frau Johanna Heusser

Cornelli; tr. by Elisabeth P. Stork; with an introd. by Charles Wharton Stork; il. in col. by Maria L. Kirk. 274 p. col. pls. O (Stories all children love ser.) c. Phil., Lippincott \$1.50 n.

Story of a little girl who suffered unjust suspicion of her elders and how she reinstated herself in her father's affection.

Squire, John Collings [Solomon Eagle, pseud.]

Books in general; second series. 273 p. O c. N. Y., Knopf \$2.50 n.

Humorous essays by the editor of The London

Stratton, Arthur

The English interior; a review of the decoration of English homes from Tudor times to the 19th century. 28+86 p. front. pls. plans

il. F N. Y., Scribner \$32 n.

Interiors of "homes" in England. Beside illustrations in the text the latter half of the book is made up of plates made from photographs. There are also many pages of plans showing detail of decoration and architecture. Index.

Symons, Arthur

Lesbia and other poems. 8+142 p. O [c. 20] N. Y., Dutton bds. \$2 n.

Verse written at various times and presented now in book form.

The sources and authenticity of the history of the ancient Mexicans. 150 p. pls. O (Univ. of Cal. publications in Am. archaeology and ethnology, v. 77, No. 1) Berkeley, Cal., Univ. of Cal. Press pap. \$1.75

Rice, Anna L.
Outlines in dictionary study; for fourth, fifth, sixth and seventh grades. 77 p. D c. '20 N. Y., Gregg Pub. 60 c.

Setchell, William Albert, and Gardner, Nathaniel

The marine algae of the Pacific coast of North America; pt. 2, Chlorophyceae. various paging pls. O (Univ. of Cal. Publications in Botany, v. 8, No. 2) ['20] Berkeley, Cal., Univ. of Cal. Press pap. \$2.75 Lyon

pap. \$2.75
Phycological contributions, various paging pls. O (Univ. of Cal. publications in botany) ['20] Berke-

ley, Cal., Univ. of Cal. Press pap. 50 c.

State of New York department of labor; special bull. No. 99; issued under the direction of the Industrial Commission; N. Y. labor laws enacted in 1920. 93 p. O Albany, N. Y., Bu. of Statistics 1920. 93 p. O Albar and Infomation pap.

Sisters of the Third Order of St. Francis

Methods in teaching catechism, geography, language and science of third grade, Philadelphia school course. 2d ed. 254 p. D c. Glen Riddle, Del. Co., Pa., Our Lady of Angels. 75 c.

Sources of our exports; a graphic presentation of the National Service of Foreign Trade showing how and why every man, woman and child in the United States is concerned in the steadfast maintenance of our international commerce, no paging maps F N. Y., National Foreign Trade Council, India House, Hanover Sq. pap. gratis

Tanner, Aleph

Homage to Robert Browning. 146 p. O (The Baylor bull., January, 1920) Waco, Texas, Baylor Univ. Press pap. \$1 Poetical anthology.

Taubenhaus, Jacob Joseph

Diseases of greenhouse crops and their control. 15+429 p. pls. tabs. glossary index O [c. '20] N. Y., Dutton \$8 n.

Concrete contribution to the subject of plant pathology. Author is chief, division of plant pathology and physiology, Texas agricultural experiment station, Agricultural and Mechanical College of Texas.

#### Trench, Violet

Queens; a book for girls about themselves. 64 p. front. D [c. '20] N. Y., Stokes \$1 n.
Advice and helpful suggestions for growing girls.

Washburn, Carlton W.

Common science. 15+390 p. il. diagrs. O (New World science ser.) c. Yonkers, N.Y., World Book Co. \$1.60 n.

#### Webster, Noah

Webster's new international dictionary; (reference history ed.) rev. in all departments including also a dictionary of geography and biography, being the latest authentic quarto ed. of the Merriam series. 92+ 2620 p. front. (port.) il. pls. (part col.) Q '19 Springfield, Mass., G. & C. Merriam Co. (subs. only)

White, Ramy Allison
Sunny boy in the country; il. by Charles L. Wrenn. 214 p. D (Sunny boy ser.) [c. '20] N. Y., Barse & Hopkins 75 c.

World's (The) moral problems; addresses at the Third World's Christian Citizenship Conference held in Pittsburgh, Pa., U. S. A., November 9-16, 1919. 508 p. O Pittsburgh, Pa., National Reform Assn., 209 9th St. \$1.50

Villars, Meg

The broken laugh. 343 p. D N. Y., Mc-Bride \$2 n.

A novel with it's setting in the Latin Quarter of Paris, Belgium and London.

Webster, Ralph Waldo

Diagnostic methods, chemical, bacteriological, microscopical; 6th ed., rev. & enl.; 207

il., inc. 37 colored plates. 39+844 p. O c. Phil., Blakiston \$9 n.

Contains 88 more pages than previous ed. Author is assistant professor of pharmacological thereapeutics and instructor in medicine, Rush Medical College, Chicago.

Chicago.

Whitell, Evelyn

Extraordinary Mary. 72 p. S [c. '20] Los Angeles, Cal., Master Mind Pub. Co., 216 S. Spring St. pap. 75 c. n.

A New Thought story for children from ten to fifteen years.

A woman healer. 88 p. D [c. '20] Los Angeles, Cal., Master Mind Pub. pap. \$1 n. A New Thought novel.

Stafford, Leroy Hahn

The function of divine manifestations in New Testament times. 112 p. O c. Menasha, Wis., G. Banta Pub. pap. \$1.25

U. S. Geological Survey

Mineral production of the United States in 1917; introduction by H. D. McCaskey; summary by Martha B. Clark. 17—76 p. fold. tabs. in pocket O (Mineral resources of the U. S., 1917, pt. 1) Wash. D. C., Gov. Pr. Off. pap.

Topographical map of the United States. In sheets 16 x 20 inches. Wash., D. C., Off. of Survey pap. ea. 10 c.

Contents: Colorado: Daton Peak sheet (Routt and

Moffat Cos.) (1m.=1").

GEORGIA: Millen sheet (Jenkins and Screven Cos.)

GEORGIA—SOUTH CAROLINA: Queens Cut sheet (Burke and Aiken Cos.) (Im.=1").

MAINE-NEW HAMPSHIRE: York sheet (York and Rockingham Cos.) (Im.=I").

New Mexico: Columbus sheet (Luna Co.) (im.=

I").
TEXAS: Seabrook sheet (Harris Co.) (1/2 m.=1").
VIRGINIA: King William sheet (Hanover and King

VIRGINIA-NORTH CAROLINA: Boykin sheet (Southampton, Herford and Northampton Cos.) (1m.=1").

Topographical map of the United States. In sheets 22 x 30 inches. Wash., D. C., Off. of Survey pap.

10 c. Contents: New Contents: New Hampshire-Maine: Portsmo sheet (Stratford and Rockingham Cos.) (1m.=1").

Urbahns, Theodore Dietrich

The clover and alfalfa seed chalcis fly [Brucho-phagus funebris How.] 20 p. (20 p. bibl.) diagrs. pls. O (U. S. Dept. of Agriculture. Bull. 812) Wash., D. C., Gov. Pr. Off. pap. Supt of doc 10 c.

Wallen, James

Cleveland's golden story; a chronicle of hearts

that hoped, minds that planned and hands that toiled, to make a city "great and glorious." 109 p. front. il. D c. Cleveland, O., William Taylor Son & Co. Taylor Arcade bds. 75 c. n.

Waterman, Thomas Talbot
Yurok geography. various paging pls. maps [fold.]
O (American archaeology and ethnology, v. 16; No.
5) ['20] Berkeley, Cal., Univ. of Cal. Press \$2

Weigel. Charles Adolph, and Sanford, Herbert

Chrysanthemum midge [Diarthronomyia hypogaea (F. Löw)] Washington [Govt. Pr. Off.] 1920. 25 p. (3 p. bibl.) il. pls. O (U. S. Dept. of Agric. bull. 833) Wash., D. C., Gov. Pr. Off. pap. Supt. of doc. 10 c.

White, Fred Merrick

The corner house. D (Howell's reprints. Mystery story ser.) Chic., Howell Pub. pap. 35 c.

White Pine Architectural Bureau

A roadside tavern. 24 p. il. plans. O (Architectural monographs) St. Paul, Minn., White Pine Bu. pap. gratis

Wildermuth, Vernon Leroy

The alfalfa caterpillar [Eurymus eurytheme Boisd.] 16 p. il. O (U. S. Dept. of Agric. Farmers' bull. 1094) Wash., D. C., Gov. Pr. Off. pap. Supt. of doc.

Williams, J. Harold
The intelligence of the delinquent boy. 198 p.
(4 p. bibl.) il. diagrs. O (Journal of delinquency, monograph no. 1) '19 Whittier, Cal., Whittier State School \$1 n.; pap. 75 c. n.

Williston, Samuel

The law of contracts. v. 2. [to be complete in 4 v.] 21+1173 p. O N. Y., Baker, Voorhis \$30 set

Winslow, Eben Eveleth

Notes on seacoast fortification construction. 438 p. atlas 29 pls. in cloth portfolio O (Occasional papers, Engineer sch., U. S. army, 61) Wash., D. C., Gov.

## RARE BOOKS, AUTOGRAPHS AND PRINTS

"The Amenities of Book Collecting," by A. Edward Newton, has reached its third edition.

A collection of several hundred volumes of rare books has been presented to Yale University by Dr. James Hosmer Penniman, of this city, in memory of his father who graduated from Yale in 1853. Among the rarities are examples of early printing, first editions, presentation copies, early classics and some extremely rare school books printed in America.

On September 10, Charles Fred Heartman will hold his first sale in Rutland, Vt. The catalog numbers 284 lots and includes historical books, pamphlets and selections from the library of Dr. John M. Currier. Owing to delays in the organization of his new firm this sale will be conducted by Mr. Heartman but will probably be the last under his name.

In the American section of the New York Public Library exhibition of recent additions to the print collection a number of pieces have been added. These include etchings by Roth, Vondrous, Horter and Tittle and there is an impression of Mary Cassat's only lithograph recently added to the Avery Collection and one of Thornton Oakley's war series of lithographs. All of these are of interest in illustrating the tendencies of contemporary graphic art in this country.

In an interview in the Bookman's Journal, Charles J. Sawyer, the London rare book dealer, who has just made his tenth trip across the Atlantic has this to say in regard to this country and the rare book trade here: "America to me is a perpetual paradox in which the vision of Whitman is as oil to the water of materialism which seems to characterize it: they won't mix. But this is what comes of trying to think imperially, or in terms of continents, instead of being content with the truth that men at bottom are much the same the world over. . . As to business the prospect of American trade is very bright. The rate of exchange is in our favor and—what is more important-there is an ever growing public for books. Dealers make bigger profits but the expenses are so much higher than ours that there is not much in it. We work harder here for our money. They have less difficulty in selling their books—they sell as much as they buy."

Of late there has been considerable complaint about the condition of the second-hand books purchased from English booksellers from their catalogs and by intimation by American book buyers. The complaint seems to be general for the Clique has a few words to say on the subject which deserve attention. "We are still getting more complaints," says the Clique, "than we like about the laxity in reporting the condition of books, and this often results

in two good subscribers getting at loggerheads over the question of returns, postage, etc. The trouble is that with books it is almost impossible to lay down any hard and fast definitions of what constitutes 'fair,' 'good,' 'nice,' or 'fine copies'; every man has his own private opinion, and unfortunately A's opinion does not always coincide with B's. We think also that booksellers do not always look at their books enough when reporting; one buys a set that looks 'good' or 'fine' and puts it all but Vol. I away on a top shelf; in the course of a year, time and atmosphere, and perhaps careless handling by exploring customers (there are no careless assistants of course) may have seriously affected the condition of the set, and the buyer finds his 'good' or 'fine' set has several torn backs or cracked joints and then the fun begins. We can only recommend reporters to be very chary of their adjectives and to sometimes turn over a book in a good light and ask themselves if the other fellow will agree that its a 'nice clean copy.' To speak to the point there's altogether too much carelessness in description, and frequently what is worse, disposition to send soiled or defective books across the Atlantic. American buyers who have accounts are becoming more and more accustomed to holding such purchases for return postage. Sometimes this results in angry correspondence but it is the proper course to pursue. Booksellers, English and American, should be taught to be more precise in their descriptions of condition and should meet the consequences when at fault.

The death of Anders Zorn, which occurred at Stockholm, August 22, ends the career of an artist of international fame. He was a versatile genius having won distinction as a water colorist, oil painter, etcher and sculptor. His popularity rests chiefly upon his portraits, his etchings being in great demand in recent years. With his etcher's needle and his brush he immortalized many of the world's celebrities. He was the portrait painter of the King of Sweden and other royal families. In the United States he painted portraits of Grover Cleveland, William H. Taft, Saint-Gaudens, Mrs. Potter Palmer and others. Zorn was born in Mora, Province of Delarne, Sweden, February 18, 1860. He attended the Academy of Fine Arts in Stockholm and then traveled in Spain, Italy, and England, painting water colors, and while in London learned the art of etching from the Swedish artist, Axel Haig. He painted his first oil pictures in England in 1888 and sold his "Fisherman from St. Ives" to the Luxembourg Museum. He painted a portrait of himself at Florence which found a place for itself in the Uffizi. He came to America in 1893 and exhibited at the World's Fair, Chicago. He then began a series of portraits that led him eventually to the White House. His etched portraits were as popular as his paintings and have been frequently ex-

## RARE BOOKS, AUTOGRAPHS AND PRINTS

hibited in this country and have been in keen demand when they have appeared in the art sales.

One of the most remarkable finds in recent years is that of the Argenteau manuscripts and autograph letters recently added to the treasures of the Library of Congress. The house of Argenteau was for upwards of four hundred years one of the most conspicuous in Europe, furnishing generals, archibishops, counts, and princes who have distinguished themselves in many courts. The ancestral seat was in Belgium, on the Meuse, and within the ancient walls, which had seen kingdoms rise and fall, were stored for generations all the papers of the family. The autograph letters, said to number upwards of 15,000, include many letters from Louis XIV and distinguished Frenchmen of the period, and Popes, Kings, Emperors and European statesmen for centuries. A series of great historical interest is that written during the French Revolu-tion to Florimonde Argenteau who had been the ambassador and secret agent of the Austrian Queen Maria Theresa, at the French Court. These letters were bought from a New York dealer, it is said, who obtained them from a woman who sold them to get money to pay expenses of a passage to France. She was the last representative of the house of Argenteau, a woman who had been first married to a duke, and who was then the wife of a lion tamer, with whom she had become stranded and penniless in the United States. The Library of Congress impressed with the historical value of the collection bought the letters promptly when they were offered for sale. F. M. H.

# Rare Book of Durer Miniatures Discovered

From the London Observer we hear that: "What is probably the most valuable book for its size in the world has been discovered recently in Geneva. The history of the discovery is brief. Some years ago the eminent Florentine publisher and collector of MSS., Leo Olschki, purchased an illuminated MS. of the early sixteenth century from a bookseller in Nuremberg. The MS. was sent to Geneva, where Mr. Olschki has a fine collection of MSS., old printed books, etc., and it was there shown to M. Delarue, curator of the art department of the museum. While examining the illuminated miniatures contained in the MS. M. Delarue noticed on one of the signatures "A. D.," in the form of the unmistakable monogram of Albert Durer, the great painter of Nuremberg.

"After a careful inspection, lasting over a week, eleven miniatures in all were seen to be signed in the same way, and minute examination by the most competent authorities verified the supposition that here was an original and unknown work of the famous artist.

"Apart from the great beauty of execution bestowed upon it, the importance of the discovery lies in the fact that until now Albert Durer was not known to have included miniature illumination among the many branches of art in which he excelled. The master hand in the wood-cut, in line engraving, and in oils, is now seen to have been a master hand millumination as well.

"As the unique known example of his own work of this kind and the only MS. extant illuminated by a painter of the very highest order, the value of the book is immense, almost incalculable. A single painting by so great a master would be valued today at many thousands of dollars, and eleven are here, of the very best, and together in one book!

"The remaining twelve miniatures, only very slightly inferior in execution, are evidently the work of a pupil, possibly of Nicholas Glockendon, from whose hand several miniatures after Durer are known and to whom this MS. was ascribed by its previous owner. The Durer signature, tho often not obvious if not looked for, is clearly marked and is generally in the form of the usual monogram, a D surmounted by a larger A."

#### Catalogs Received

- English Topography, History, Geography and Travels.
  (No. 376; Items 1546) Edward Baker's Great Book
  Shop, 14, 16, John Bright Street, Birmingham.
- Hibernian Catalog. (No. 9; Items 802) Henry Gray, 1 Churchfield Road East Acton, London.
- Imported and Rare Books on Natural History. (No. 359; 1086) Bernard Quaritch, Ltd., 11 Grafton Street, New Bond Street, London.
- Rare and Interesting Books in all branches of Literature. (No. 39; Items 1509) Reginald Atkinson, 188 Peckham Rye, London.
- Second-Hand Books, ancient and modern. (No. 84;: Items 404) C. Richardson, 42a, Rosamond Street, West, C.-on-M., Manchester.

## Otto Sauer Method

- French German Spanish Italian With Key \$1.50 Without Key \$1.25
- Wycil & Company, New York

# LIBRAIRIE J. TERQUEM 1, RUE SCRIBE, PARIS

- Export Booksellers and Bookbinders
- Agents for Universities, Public Libraries and Institutions in America
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    Correspondence solicited
- BOOKS.—All out of print books supplied, no matter on what subject. Write us. We can get you any book ever published. Please state wants. When in England call and see our 50,000 rare books. BAKER'S GREAT BOOKSHOP, 14-16-John Bright Street, Birmingham, England.

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## The Publishers' Weekly

62 West 45th Street, New York

#### Subscription Rates

In	Zones	1,	2,	3,	4,	and	5			 			.\$6.00
In	Zones	6,	7,	and	8	and	Cana	da.		 			.\$6.50
To	foreig	95	co	unts	rie.	5				 			.\$7.00

Single copies, 15 cents. Educational Number, in leatherette, \$1.00; Christmas Bookshelf, 25 cents.

#### Advertising Rates

Front section	(full	pages	only)	 \$60.00
Back Section-	_			
One page				 50.00
Half page				 30.00
Quarter page				 I5.00
Eighth page	*****			 7.50

The above rates are unspecified positions. Special rates for preferred positions,

Higher rates for the Summer Reading, Educational Number and Christmas Bookshelf, and for the monthly Book Review supplement sections.

Advertising copy must reach us Monday noon—earlier if proof is desired out-of-town. Forms close Wednesday night.

Under the headings of "BOOKS WANTED" and "BOOKS FOR SALE" subscribers are charged 15c a line (no charge for address); non-subscribers 20c a line, address extra. Bills for this service will be rendered monthly. Objectionable books are excluded as far as they are noted.

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the Weekly does not furnish a guarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit.

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. The WEEKLY is not responsible for errors. Parties with whom there is no account must pay in advance.

Under "HELP WANTED" or for other small undisplayed advertisements, the charge is 20 cents a nonpareil line. No reduction for repeated matter. Count seven words to the line.

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#### Stamps Are Still at the Old Price

With the increases that have come in every field of merchandise it has been comforting to the merchant to find stamps back to the old pre-war rates. In fact, the bookseller can get more returns from his one and two cent stamps than ever before in the history of his business. The growth and improvement of the co-operative book catalog means that the daily mail, the monthly statement on the regular mailing list can produce more returns than ever before. Not only does "THE BOOKS OF THE MONTH" supply a medium for year-round trade building but for working special fields this season there will be available by fall, an attractive booklet om "RELIGIOUS BOOKS"; a second issue of "BUSINESS BOOKS," and the larger, magazine size illustrated catalog on "BOOKS FOR BOYS AND GIRLS." All of these can be mailed for one cent, and three of the four are of the size that can be slipped into every envelope that is leaving the store. The nickel may have lost caste in general trading but the penny is coming to its own in direct advertising for booksellers.

THE PUBLISHERS' WEEKLY.

## THE WEEKLY BOOK EXCHANGE

Books Wanted and For Sale

#### **BOOKS WANTED**

William Abbatt, Tarrytown, N. Y.

Queen of Letter Writers, Aldis, 1907. On the Eve of Revaluation, E. J. Lowell, 1892.

Adam, Meldrum & Anderson, Buffalo, N. Y.

Vol. 10, Harper's Encyclopedia of U. S. History,

Vols. 10 and 11 Stedman's Library of American Literature, cloth. Vol. 7 Appleton's Encyclopaedia American Biog-

Vol. 7 Appleton's Encyclopaedia American Biography, cloth.
Am. Prices Current, 1900, '04, '06, '08, '16, '17, '18.
American Catalogue, 1900, 1905, 1907.
Roorbach, Bibliotheca Americana, vols. 2, 3, 4.
Kelly, Am. Catalogue of Books, 1871.
Cumulative Book Index, 1907, 1908.
American Ancestry, vols. 1, 2, and 5 to 12.

Adelbert College Library, Cleveland, O.

Elkins, Concept of Control (Archives of philosophy, No. 1).

Hapgood, tr., Service Book of the Holy Orthodox Catholic Apostolic Church. Minot, Laboratory Text-book of Embryology. Marvin, Small Library Buildings. Monthly Catalogue U. S. Documents, Nos. 259-260

and 265.

National Probation Association, Annual proceedings, Vol. 1-7.

Paine, Mark Twain, a biography, vol. 1.

Scudder, Catalogue of Scientific Serials (Harvard Univ. Library special pubs. No. 1).

Thwing, College Training and the Business Man.

Frederick G. Allen, 78 Genesee St., Auburn, N. Y. Letters, written by Grace (Billy) Brown, which were published 1908.

William H. Allen, 3417 Walnut St., Philadelphia

Grundy, The Greatest of These; a play.
Jannaris, English-Modern Greek Dicty.
Marston, The Patrician's Daughter, a play.
Moore, George, Strike at Arlingford, a play.
McCoy, Hist. Sketches of Cattle Trade, 1874.

Allen Book and Printing Co., 454 Fulton St.,
Troy, N. Y.
Roy, John, Helen Trevelyan or the Ruling Race,
MacM., 1892.
Powys, Suspended Judgments, Shaw.
Dodgson, Charles (Lewis Carroll), Game of Logic.
Love Letters of a Liar.
Mencken, H. L., Book of Calumny, Knopf.
Pellisson, M., Roman Life in Pliny's Time, Jacobs.
O. Sullivan, Good Girl, Small, M. & Co.
Routh, Treatise on Dynamics, MacM.

American Bapatist Publication Society, 1107 McGee St., Kansas City, Mo.

Complete set of Biblical Illustrator, second-hand; quote prices.

American News Co., 9 Park Place, New York

Vol. 9 Hastings Encyclopedia of Religion and Ethics, cloth.

Wm. H. Andre, 607 Kittredge Bldg., Denver, Colo.

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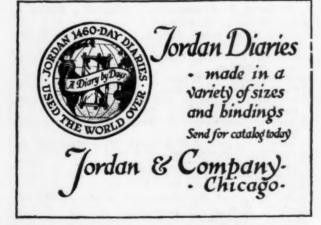
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